

FOR IMMEDIATE RELEASE

October 2, 2018

Steven D. Higgins Joins Delancey Street Partners

Delancey Street Partners is pleased to announce that Steven D. Higgins has joined our firm as a Managing Director.

Andrew Schmucker, Managing Partner of DSP, commented, "We are thrilled to have Steve join our team. He has spent his career providing the level of trusted advice to clients that is consistent with DSP's values. We are finding that our client-centric approach to investment banking, team oriented culture, and sector expertise resonate with both clients and relationship focused bankers seeking to advise companies over the long term."

With more than 20 years of investment banking experience, Mr. Higgins has spent his career providing mergers and acquisitions services to middle market companies. Most recently he served as a managing director in Baker Tilly Capital's M&A advisory practice. Prior to that he held senior positions with middle market investment banking platforms including Janney Montgomery Scott, Stifel Nicolaus, and Legg Mason. While at Legg Mason he was an integral member of the Strategic Advisory Group and served with Delancey Street's founders. He earned an MBA from The Wharton School and is a graduate of New York University.

About Delancey Street Partners

Delancey Street Partners is an independent, industry-focused investment bank. We serve CEOs, Entrepreneurs, Shareholders and Boards of Directors of high growth and middle market private and public companies.

Our services include strategic advisory, capital raising and independent board advice. We advise on sell-side and buy-side M&A, growth capital financings and recapitalizations.

Our focus sectors include Business Services & Technology, Healthcare, Industrial & Industrial Technology, and Infrastructure.

We form long-term partnerships with our clients and commit to managing each engagement with senior professionals who bring years of experience and insight.

For more information please visit:
www.delanceystreetpartners.com